# infoworks your ideas can fly

Portfolio

# infoworks your ideas can fly

#### A catalyst in telling the stories of the agricultural sector and its prominent brands for more than two decades.

Since 2001, Infoworks Media Publishing has been trusted by strategic role-players in South African agriculture to give flight to their communication and marketing messages.

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### Introduction



Infoworks Media Publishing isn't just another marketing and publishing company; we are a powerhouse of creativity and business acumen.



Founded in 2001 in Klerksdorp, our proximity to major cities while being nestled in the fresh country air keeps our ideas innovative and our craft engaging.

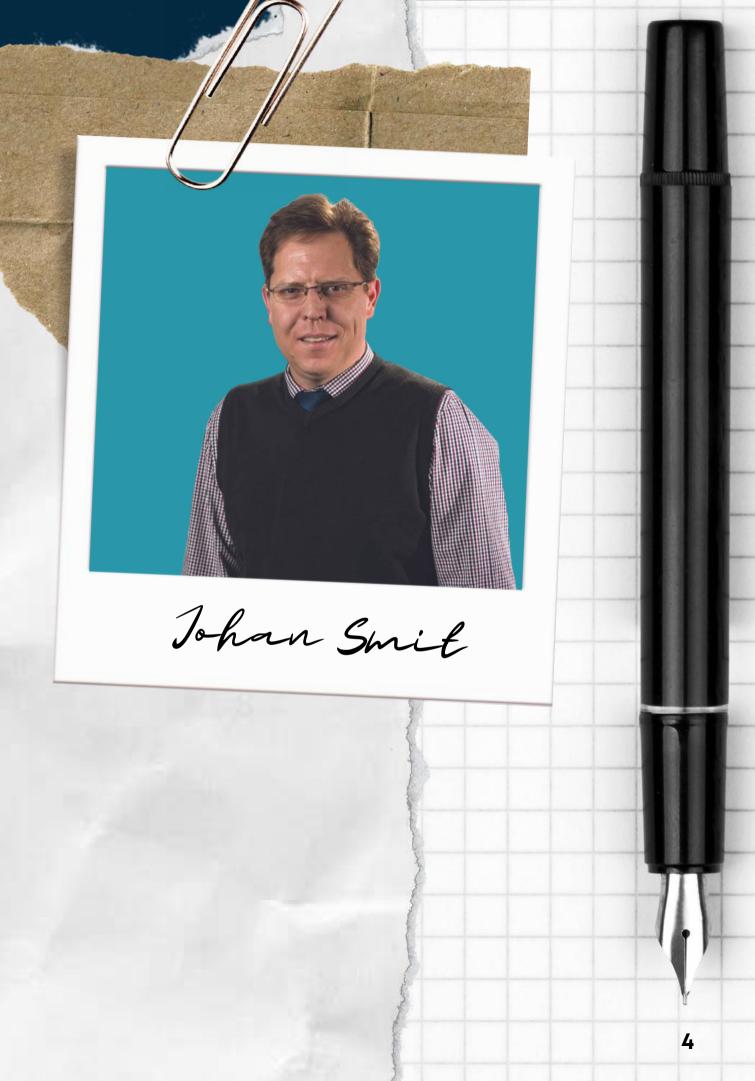


### A brief history

Johan Smit, founder and managing director of Infoworks, studied journalism at Technikon Pretoria, completing his studies in 1993 with an award for excellence as editor of the student newspaper.

He began his career in public relations and marketing at the Department of Regional and Land Affairs before becoming editor of a community newspaper in Vredendal. In 1996, he transitioned to the agricultural sector as industrial editor and marketing specialist for OTK (now AFGRI), and later joined Senwes as industrial editor and marketing specialist, eventually becoming head of publications and media liaison.

On February 1, 2001, Johan established Infoworks Media Publishing, leading the publishing, marketing, and design teams. His extensive experience and long-standing expertise as marketing and publishing specialist have helped him build strong relationships within the media and other platforms. This network and exposure to various enterprises throughout the agri-sector, enables Infoworks to convey brand messages and create an effective platform for clients via printed and digital avenues.



### Vision 👗

At Infoworks, we envision a world where businesses don't just survive, but thrive powered by strong branding, impactful publications, and innovative marketing strategies. We aim to be your trusted partner in crafting a narrative that resonates, captivates, and elevates, all while staying true to your budget and long-term objectives.

Your brand's success is our ultimate vision.

### Services



#### Publishing partners (print & online)

- Industry Focus: Specialized in the grain industry with established relationships with Grain SA, NWK. and others.
- Service Scope: Full management of editorial, financial, and daily operations for each magazine title.
- Publishing: Benefit from our well-experienced team of editors, page layout artists and project managers.



#### Marketing and strategy consultation

- Experience: 23 years of collaboration with corporate management and marketing teams.
- Engagement: Developing strategies to enhance engagement with target audiences through various marketing initiatives through our team of marketing specialists.



#### **Online presence development**

- Services: Comprehensive support in website development, maintenance, and social media management.
- Strategy: From strategic planning to executing turnkey online campaigns.
- Reporting: Analytics and performance data interpreted.



#### **Media liaison**

- Expertise: Johan Smit brings over 30 years of experience in journalism and public relations.
- Coverage: Extensive media industry knowledge and connections, with a history of managing media relations for notable groups like Senwes, NWK, and Grain SA.

### Services

(continued)



#### **Creative marketing campaigns**

- Capabilities: Offering creative, affordable marketing strategies and tools.
- Applications: Specializes in corporate identity creation, branding, rebranding, and positioning across various economic sectors, including digital metaverse initiatives.



#### Financial reporting (print & online)

- Project Management: Complete service from planning to execution for financial reports.
- Clients: Current partnerships include NWK Holdings Ltd and Grain SA; past clients include Senwes, North West University, Kolosus, VKB and TWK.



#### **Advertising and sponsorships**

• Through our sister company, Schmiltz Marketing: Specialized in the marketing of advertising space and sponsorships for events and publications, both print and online.

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### **Our clients**













# Our publishing portfolio

### Magazines

(Print & online)

KLK Gesprek NAMPO

NWK Arena

Pula Imvula

SA Grain

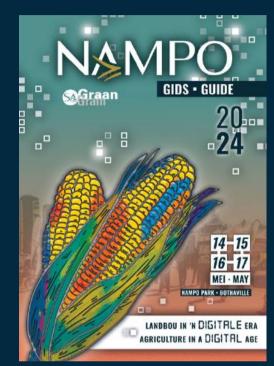


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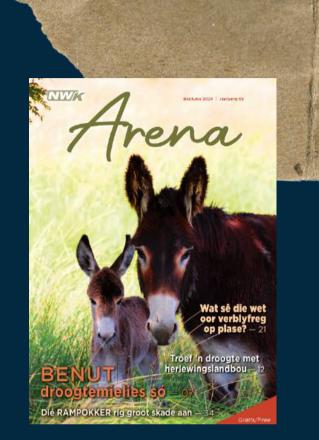










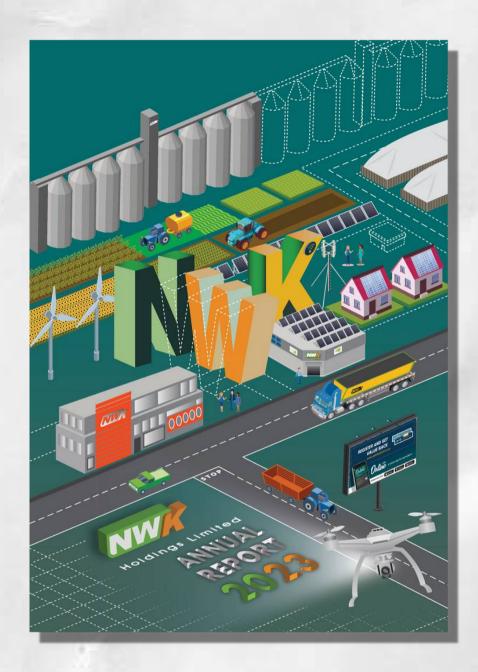


# Our publishing portfolio

### Annual reports

(Print & online)

NWK Grain SA



Report Annual



### Our publishing portfolio

### House journal

(Print & online)

NWK WhatsUp!







### Our digital portfolio

Websites developed

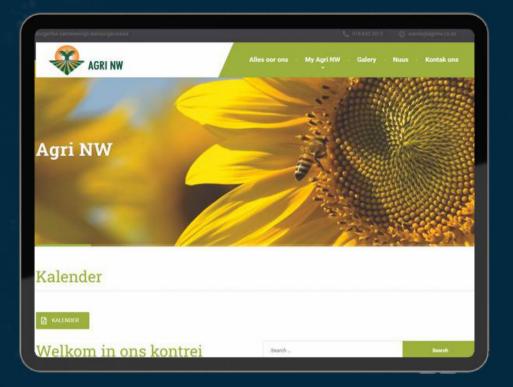
<u>Agri NW</u>

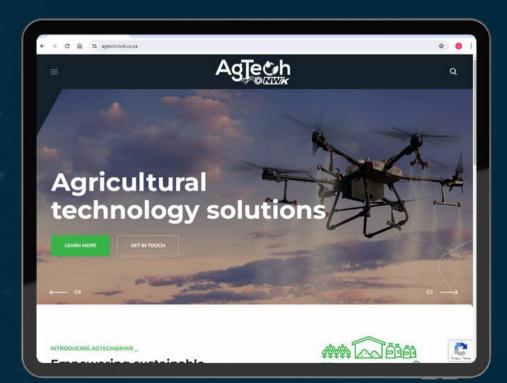
<u>AgriSeker</u>

AgTech@NWK

<u>GOSA (</u>Grain handling

organisation of Southern Africa)







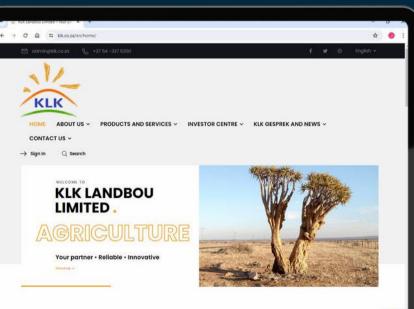


### Our digital portfolio

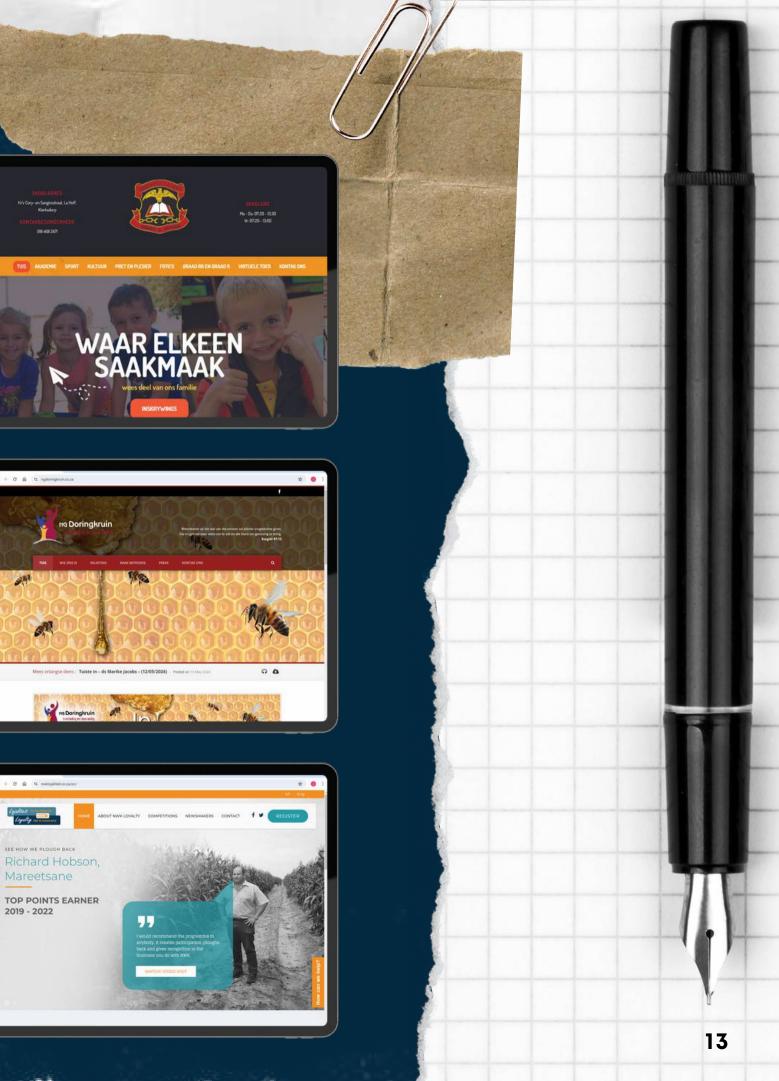
Websites developed (continued)

Goudkop Laerskool KLK Upington Laerskool La Hoff NG Doringkruin NWK Loyalty Programme









### Our digital portfolio

### Website maintenance

<u>Agri NW</u>

<u>AgriSeker</u>

GOSA

KLK Upington

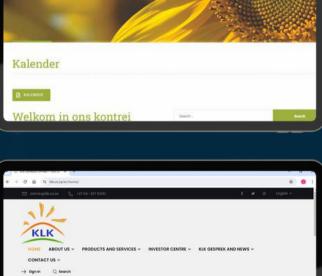
NG Doringkruin

NWK Arena

NWK Loyalty Programme

NWK4Sure

SA Grain





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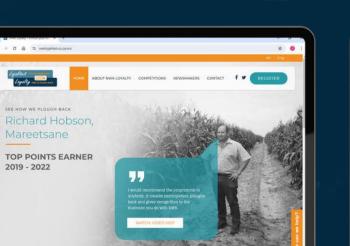
2019 - 2022

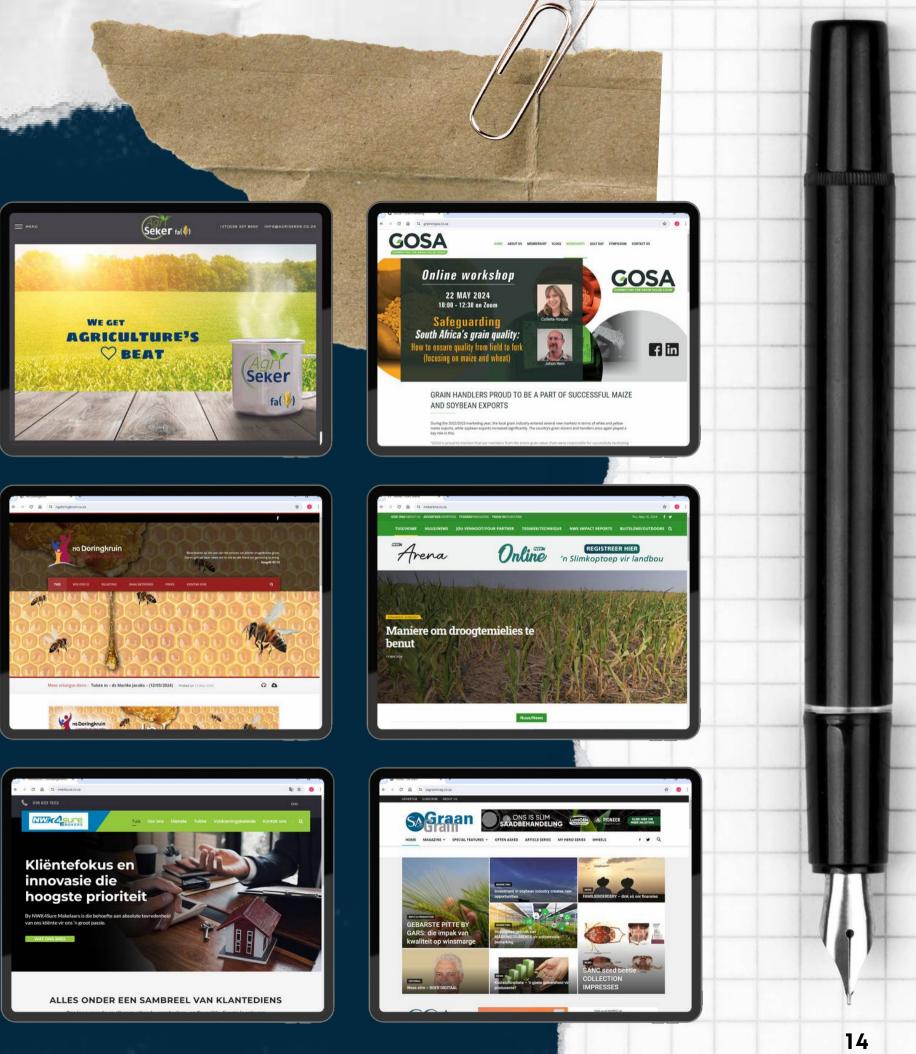
AGRI NW

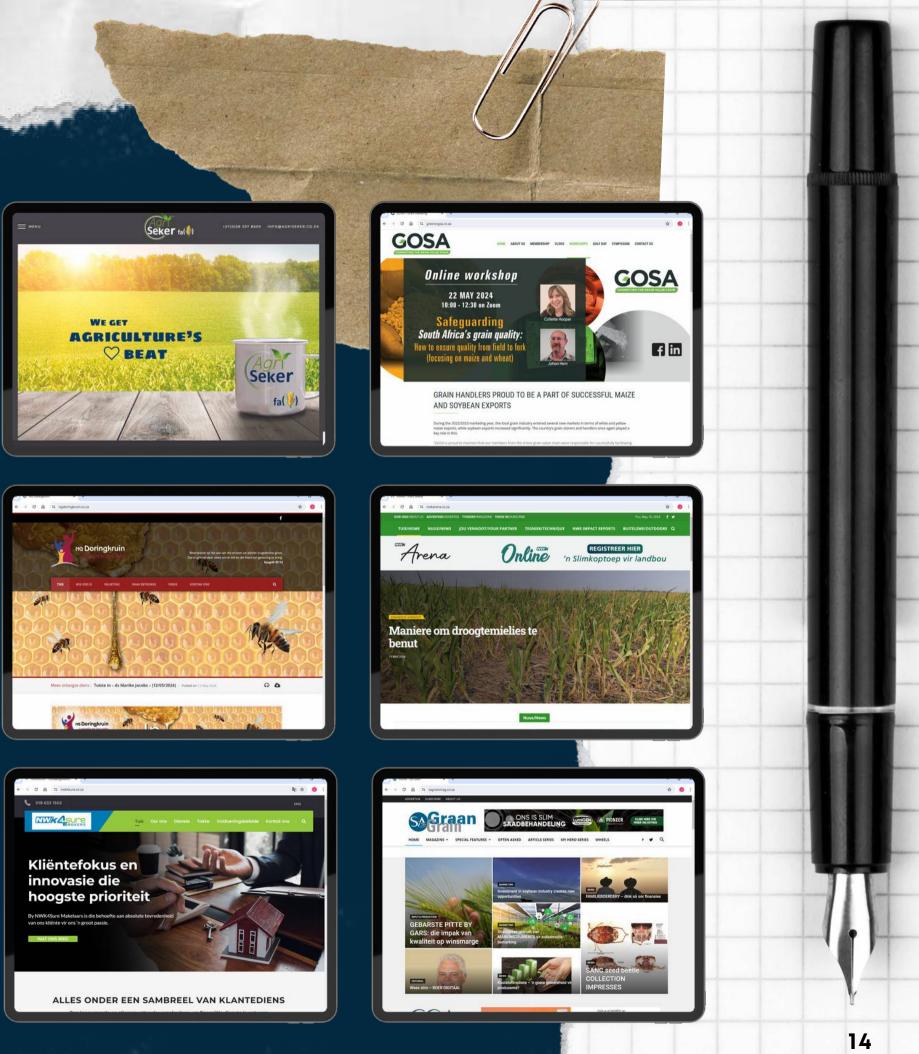
Agri NW

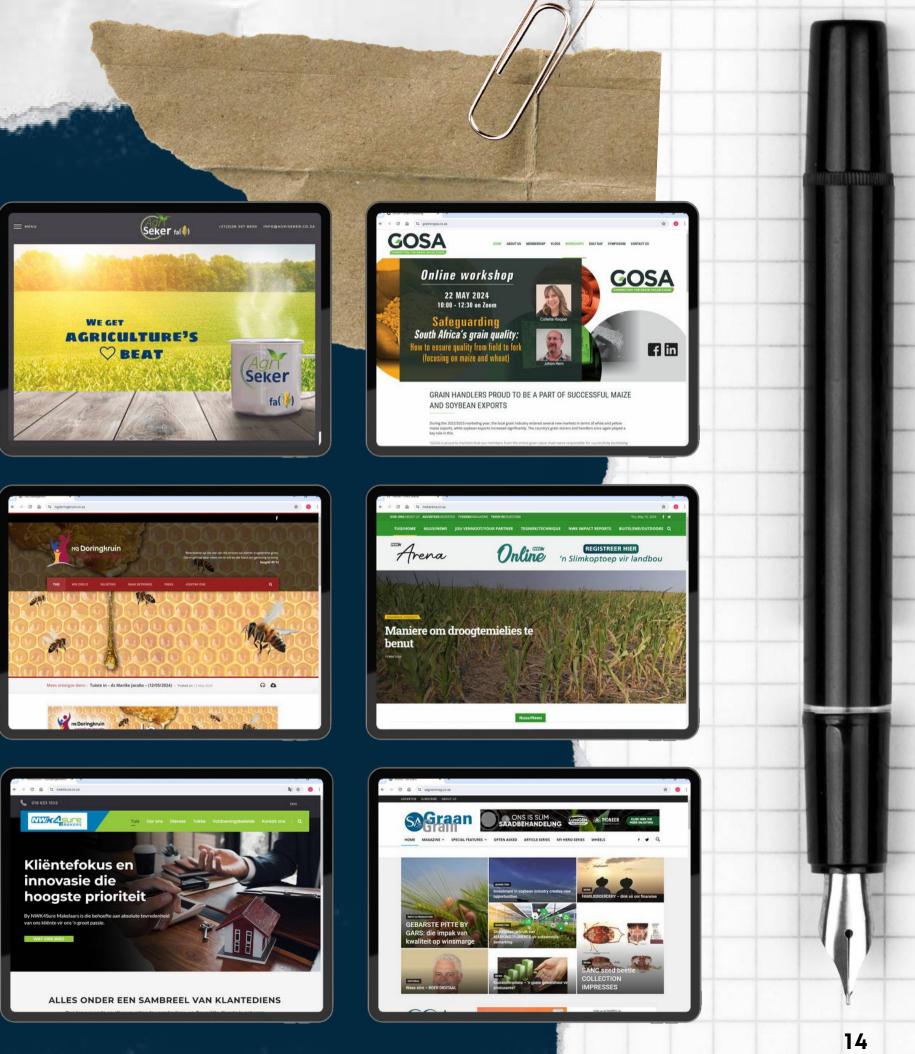


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### Our digital marketing portfolio



#### GOSA (Grain handling organisation of Southern Africa)

Website launch and social media marketing campaign



#### NAMPO

Marketing materials and brand awareness campaign



#### **NWK Holdings Limited**

Corporate marketing and communication strategies



#### **NWK Loyalty Programme**

Marketing materials and brand launch campaign



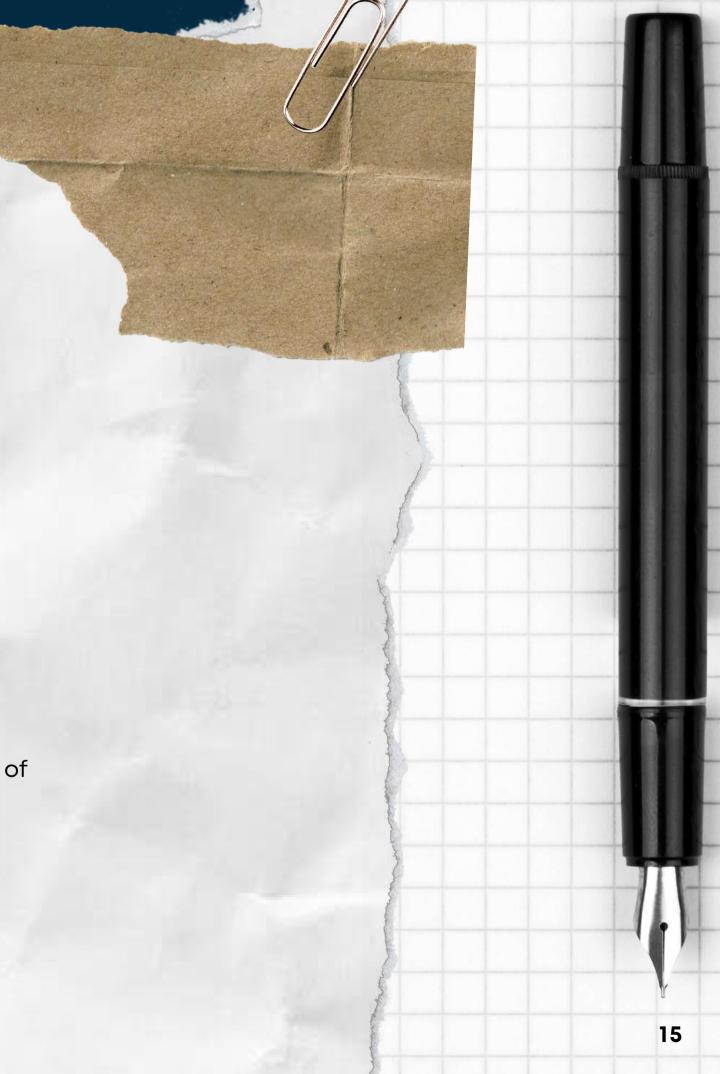
#### **NWK Online**

 Marketing materials and brand awareness strategies for launch of new agricultural application updates



#### **NWK4Sure**

• Website launch



### **Creative material development**



#### **Creative branding materials**

• Logos, corporate identity manuals, icon development, rebranding, infographics etc.



#### **Advertisement materials**

Advertisement conceptualisation, content, design, & strategic campaign
roll-out materials for print and online platforms



#### **Corporate presentation materials**

PowerPoint presentation content & layout for internal and external corporate use within businesses



#### Corporate vlog & video conceptualisation, scripting & editing

Vlog & video materials are produced for brand awareness, relaunching campaigns & corporate advertising

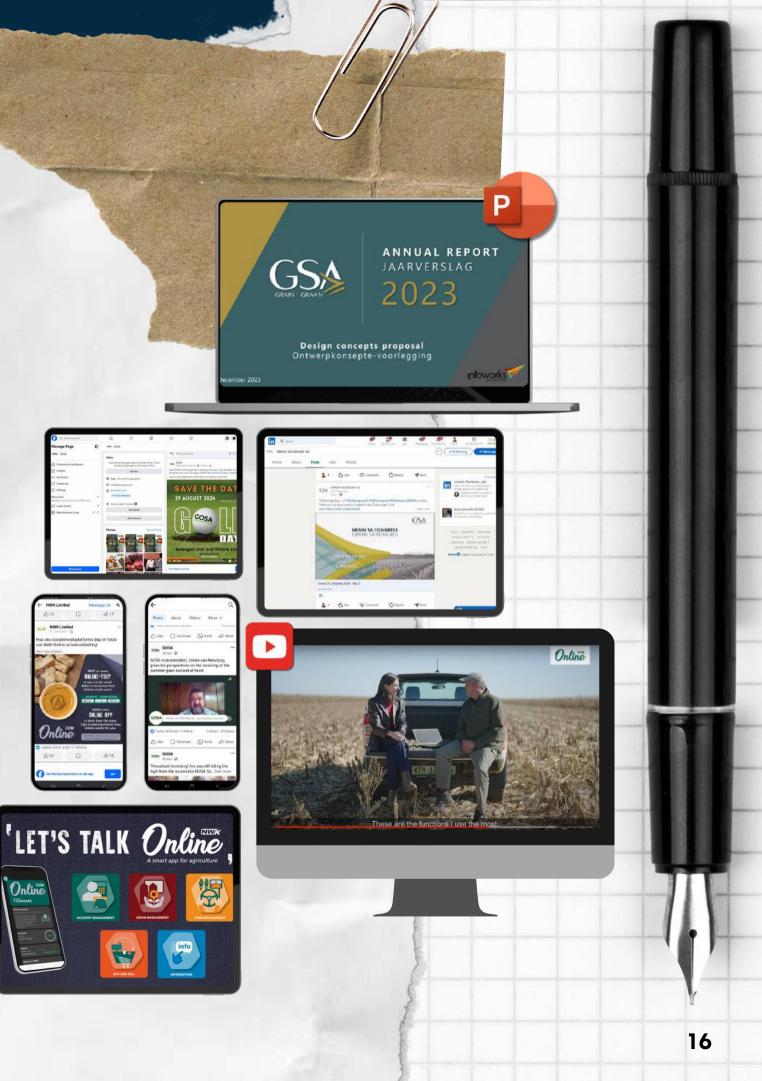


#### Social media campaigning

Content, design & strategising of social media placements on various platforms; FaceBook, LinkedIn, X, WhatsApp, Email

#### Proficient in the following platforms:





### Logos developed by Infoworks

Agromont Barzani CertiSure CMS Water Engineering Entero Energy Epko Feed Centre, Botswana FeedPro Filter 2000 Genadedal Boerdery

Gielie Benade	NWK
Grey Manor	NWK
Hageland	PitSte
Hugo Barnard Frames	River
Hydraulic 2000	Schn
Logistics for Sub-Sahara	Tarsi
Midchem	TEAN
NG Doringkruin	The A
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- Agri Shop

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Agromont Barzani CertiSure CMS Water Engineering Entero Energy Epko Feed Centre, Botswana FeedPro Filter 2000 Genadedal Boerdery















### Logos developed by Infoworks

Gielie Benade Grey Manor Hageland Hugo Barnard Frames Hydraulic 2000 Logistics for Sub-Sahara Midchem NG Doringkruin

















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### Logos developed by Infoworks

NWK Loyalty programme NWK Online PitStop River North Schmiltz Marketing Tarsistep TEAM Construction The Agri Shop



















### Contact us

Connect with us and unleash your brand's full potential with Infoworks Media Publishing.

Your one-stop solution for crafting stories that captivate and strategies that succeed.

### **T:** 018 468 2716 / 082 553 7806 **E:** johan@infoworks.biz

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Let us tell your brand's story